

ENERGYNORTH NATURAL GAS, INC.

Calculation of the Projected Over or Under Collection of the
2012 - 2013 Winter Cost of Gas Filing
DG 12-265

January 1, 2013

Under/(Over) Collection as of 12/01/12					\$ 2,841,910
Forecasted firm Residential therm sales 01/01/13 - 04/30/13				37,083,759	
Residential Cost of Gas Rate per therm				\$ (0.6799)	
Forecasted firm C&I High Winter Use therm sales 01/01/13 - 04/30/13				23,133,877	
C&I- High Winter Use Cost of Gas Rate per therm				\$ (0.6816)	
Forecasted firm C&I Low Winter therm sales 1/01/13 - 04/30/13				3,266,766	
C&I- Low Winter Use Cost of Gas Rate per therm				\$ (0.6751)	
Forecasted firm Residential therm sales 12/12				3,473,905	
Residential Cost of Gas Rate per therm				\$ (0.6719)	
Forecasted firm C&I High Winter Use therm sales 12/12				1,998,485	
C&I- High Winter Use Cost of Gas Rate per therm				\$ (0.6736)	
Forecasted firm C&I Low Winter Use therm sales 12/12				328,451	
C&I- Low Winter Use Cost of Gas Rate per therm				\$ (0.6671)	
Forecast recovered costs at current rate 12/01/12 - 4/30/13					(47,084,269)
Fixed Price Option	FPO w Premium	FPO Premium	FPO w/o Premium		
13% of Residential Sales	6,075,308	6,075,308	6,075,308		
FPO Residential Cost of Gas Rate per therm	\$ (0.6919)	\$ (0.0200)	\$ (0.6719)		
9% of C&I High Winter Use Sales	1,697,463	1,697,463	1,697,463		
FPO C&I- High Winter Use Cost of Gas Rate per therm	\$ (0.6936)	\$ (0.0200)	\$ (0.6736)		
9% of C&I Low Winter Use Sales	181,359	181,359	181,359		
FPO C&I- Low Winter Use Cost of Gas Rate per therm	\$ (0.6871)	\$ (0.0200)	\$ (0.6671)		
Forecast recovered costs at FPO Rate	(5,505,470)	(159,083)	(5,346,388)		(5,346,388)
Unbilled COG Revenues- 12/01/12 - 4/30/13					5,971,704
Total Forecast recovered Costs					
Revised projected gas costs 12/01/12 - 4/30/13					\$ 42,426,513
Estimated interest charged (credited) to customers 12/01/12 - 4/30/13					17,097
Projected under / (over) collection as of 04/30/13 (A)					\$ (1,173,433)

Actual Gas Costs through 12/01/12	\$ 6,060,610
Revised projected gas costs 12/01/12 - 4/30/13	<u>42,443,610</u>
Estimated total adjusted gas costs 12/01/12 - 4/30/13 (B)	<u>\$ 48,504,220</u>

Under/ (over) collection as percent of total gas costs (A/B)	-2.42%
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Projected under / (over) collections as of 4/30/13(A)	\$ (1,173,433)
Forecasted Non FPO firm therm sales 1/01/13 - 4/30/13 (C)	50,211,816
Change in rate used to reduce forecast under/(over) collection (A/C)	\$ (0.0234)
Current Cost of Gas Rate	\$ 0.6799
Revised Cost of Gas Rate	\$ 0.6565

Revised as follows:

The revised projected gas costs include the January 2013 - April 2013 NYMEX strip as of December 19, 2012.

Compliance rates per New Hampshire Public Utilities Commission Order Number 25,435 dated October 30, 2012 in Docket DG 12-265: The Company may adjust the approved cost of gas rate of \$0.6719 per therm upwards by no more than plus 25% or \$0.1680 per therm. The adjusted cost of gas rate shall not be more than \$0.8399 per therm (pursuant to NHPUC NO. 7 Gas section 16(N)).

ENERGYNORTH NATURAL GAS, INC.
Projected Over or Under Collection

Without Rate Adjustment	Oct-12	Nov-12 (actual)	Dec-12 (estimate)	Jan-13 (estimate)	Feb-13 (estimate)	Mar-13 (estimate)	Apr-13 (estimate)	May-13 (estimate)	Total Peak
Total Demand		\$ 931,062	\$ 1,308,502	\$ 1,390,981	\$ 1,308,419	\$ 1,226,023	\$ 1,182,267		\$ 7,347,254
Total Commodity		\$ 4,379,092	\$ 7,136,062	\$ 9,054,381	\$ 7,673,761	\$ 5,829,461	\$ 3,148,218		\$ 37,220,975
Hedge Savings		\$ 262,720	\$ 226,685	\$ 308,453	\$ 310,702	\$ 395,886	\$ 174,861		\$ 1,679,307
Total Gas Costs		\$ 5,572,874	\$ 8,671,249	\$ 10,753,815	\$ 9,292,882	\$ 7,451,369	\$ 4,505,346		\$ 46,247,536
Adjustments and Indirect Costs									
Refunds & Adjustments		\$23,408	\$0	\$0	\$0	\$0	\$0		\$23,408
It Margin		-	-	-	-	-	-		-
Inventory Financing		-	13,264	11,234	8,719	6,174	5,481		44,872
Transportation Revenue		-	(1,279)	(1,616)	(1,714)	(1,503)	(1,165)		(7,278)
Broker Revenue		(26,420)	(52,719)	(37,893)	(51,607)	(10,518)	(38,091)		(217,248)
Off System and Capacity Release		-	(163,855)	(163,638)	(167,005)	(167,181)	(195,860)		(857,540)
Fixed Price Option Admin.		-	-	-	-	-	-		-
Bad Debt Costs		151,532	223,751	275,881	239,311	193,215	119,471		1,203,161
Working Capital		7,356	11,020	13,667	11,810	9,470	5,726		59,049
Misc Overhead		1,789	1,789	1,789	1,789	1,789	1,789		10,735
Production & Storage		330,071	330,071	330,071	330,071	330,071	330,071		1,980,428
Total Indirect Costs		\$ 487,736	\$ 362,041	\$ 429,495	\$ 371,374	\$ 361,518	\$ 227,422		\$ 2,239,587
Interest		\$ 8,961	\$ 6,425	\$ 4,740	\$ 3,586	\$ 2,146	\$ 200		\$ 26,058
Total Gas Costs plus Indirect Costs		\$ 6,069,571	\$ 9,039,716	\$ 11,188,050	\$ 9,667,843	\$ 7,815,033	\$ 4,732,968		\$ 48,513,181
Collections		\$ (1,132,186)	\$ (8,678,958)	\$ (11,390,621)	\$ (12,185,371)	\$ (10,534,089)	\$ (7,076,754)	\$ (2,723,947)	\$ (53,721,926)
Less FPO Premium		\$ -	\$ 24,097	\$ 35,401	\$ 37,877	\$ 32,696	\$ 21,985	\$ 7,028	\$ 159,083
Unbilled		\$ (5,971,704)	\$ (7,424,709)	\$ (7,860,304)	\$ (6,032,698)	\$ (4,568,236)	\$ (2,843,650)	\$ -	\$ (34,701,299)
Reverse Prior Month Unbilled		\$ -	\$ 5,971,704	\$ 7,424,709	\$ 7,860,304	\$ 6,032,698	\$ 4,568,236	\$ 2,843,650	\$ 34,701,299
Prior Period	\$ 3,876,230	\$ (1,034,319)	\$ (1,068,150)	\$ (602,765)	\$ (652,045)	\$ (1,221,898)	\$ (597,215)	\$ 126,730	\$ (1,173,433)
		\$ 2,841,911							
Total Forecasted Sales Volumes		2,033,163	12,806,537	16,713,541	17,879,201	15,456,597	10,384,290	3,999,207	79,272,536
Total Forecasted Collections		(\$1,132,186)	(\$8,678,958)	(\$11,390,621)	(\$12,185,371)	(\$10,534,089)	(\$7,076,754)	(\$2,723,947)	(\$53,721,926)
With Rate Adjustment	Oct-12	Nov-12 (actual)	Dec-12 (estimate)	Jan-13 (estimate)	Feb-13 (estimate)	Mar-13 (estimate)	Apr-13 (estimate)	May-13 (estimate)	Total Peak
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Total Commodity		\$ 4,379,092	\$ 7,136,062	\$ 9,054,381	\$ 7,673,761	\$ 5,829,461	\$ 3,148,218		\$ 37,220,975
Hedge Savings		\$ 262,720	\$ 226,685	\$ 308,453	\$ 310,702	\$ 395,886	\$ 174,861		\$ 1,679,307
Total Gas Costs		\$ 5,572,874	\$ 8,671,249	\$ 10,753,815	\$ 9,292,882	\$ 7,451,369	\$ 4,505,346		\$ 46,247,536
Adjustments and Indirect Costs									
Prior Period Adjustment		\$23,408	\$0	\$0	\$0	\$0	\$0		\$23,408
It Margin		-	-	-	-	-	-		-
Inventory Financing		-	13,264	11,234	8,719	6,174	5,481		44,872
Transportation Revenue		-	(1,279)	(1,616)	(1,714)	(1,503)	(1,165)		(7,278)
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Misc Overhead		1,789	1,789	1,789	1,789	1,789	1,789		10,735
Production & Storage		330,071	330,071	330,071	330,071	330,071	330,071		1,980,428
Total Indirect Costs		\$ 487,736	\$ 362,041	\$ 429,495	\$ 371,374	\$ 361,518	\$ 227,422		\$ 2,239,587
Interest		\$ 8,961	\$ 6,425	\$ 4,740	\$ 3,586	\$ 2,146	\$ 200		\$ 26,058
Total Gas Costs plus Indirect Costs		\$ 6,069,571	\$ 9,039,716	\$ 11,188,050	\$ 9,667,843	\$ 7,815,033	\$ 4,732,968		\$ 48,513,181
Collections		\$ (1,132,186)	\$ (8,678,958)	\$ (11,216,009)	\$ (11,811,798)	\$ (10,211,077)	\$ (6,859,766)	\$ (2,638,699)	\$ (52,548,493)
Less FPO Premium		\$ -	\$ 24,097	\$ 35,401	\$ 37,877	\$ 32,696	\$ 21,985	\$ 7,028	\$ 159,083
Unbilled		\$ (5,971,704)	\$ (7,354,353)	\$ (7,527,169)	\$ (5,741,448)	\$ (4,310,548)	\$ (2,625,486)	\$ -	\$ (33,530,708)
Reverse Prior Month Unbilled		\$ -	\$ 5,971,704	\$ 7,354,353	\$ 7,527,169	\$ 5,741,448	\$ 4,310,548	\$ 2,625,486	\$ 33,530,708
Prior Period	\$ 3,876,230	\$ (1,034,319)	\$ (997,794)	\$ (165,374)	\$ (320,358)	\$ (932,449)	\$ (419,750)	\$ (6,185)	\$ 0
		\$ 2,841,911							
Total Forecasted Sales Volumes		2,033,163	12,806,537	16,713,541	17,879,201	15,456,597	10,384,290	3,999,207	79,272,536
Total Forecasted Collections		(\$1,132,186)	(\$8,678,958)	(\$11,216,009)	(\$11,811,798)	(\$10,211,077)	\$ (6,859,766)	\$ (2,638,699)	(\$52,548,493)